

2012 BIG GUNS SHOPPING CENTRE NEWS SURVEY

Centres over 45,000m²

→ Centre name:

State: _____ Tel : _____

Owner: _____

Email: _____

GLA(m²): _____

Year opened: _____ Year sold : _____

Asset value: _____ million

Refurbishment: _____ (year)

Traffic/year: _____ million

Av. spend/visit: _____

Majors: _____

Mini Majors: _____

Cinemas: _____

No. of specialties : _____

F/court seats: _____ F/court outlets : _____

No. of carparks: _____ 7-day trade: yes no

Mgt Co: _____

C/Mgr: _____

M/Mgr: _____

Lease/Mgr: _____

PRESS DEADLINE: JANUARY 30, 2012
fax to (02) 9810 4392 or
leanne@shoppingcentrenews.com.au

Who should SCN contact if we have any questions?

→ Name: _____

Tel: _____

Email: _____

Questions? call SCN (02) 9555 7494

To email this form use the submit button
or, print and fax to 02 9810 4392.

SUBMIT

**Be Noticed! Be Ranked!
Be part of the Big Guns**

Ranking Details

January 1, 2011 to December 31, 2011

GLA: _____ m² ←

Gross Lettable Area. Includes the trading area of all tenants located at the centre, whether currently leased or not leased. Includes non-retail such as medical suites, offices, cinemas and entertainment etc. Does not include storage areas or casual leasing sites.

MAT: _____ million ←

Total retail sales from January 1, 2011 to December 31, 2011 (incl GST).

Includes trade from all tenants where the manager is provided with sales data (including cinemas, restaurants, travel and entertainment venues). Excludes sales from banks, ATMs, financial institutions, health insurance, TAB/soft gambling, gaming venues, amusements (rides), professional services and suites, offices, casual mall tenants and storage tenants.

MAT/m²:

Total retail sales from January 1, 2011 to December 31, 2011 (incl GST) divided by the retail area (including vacancies) from which MAT as described above is derived. ←

Includes trade from all tenants where the manager is provided with sales data, excluding cinemas and entertainment venues. Excludes sales from banks, ATMs, financial institutions, health insurance, TAB/soft gambling, gaming venues, amusements (rides), professional services and suites, offices, casual mall tenants and storage tenants.

Speciality MAT/m²:

Total retail sales from January 1, 2011 to December 31, 2011, (incl GST), for all trade-reporting tenants with a GLA below 400m², divided by the retail area (including vacancies) from which the retail sales are derived. ←

Excludes sales from cinemas, entertainment venues (such as ice skating rinks or ten pin bowling centres), banks, ATMs, financial institutions, health insurance, TAB/soft gambling, gaming venues, amusements (rides), professional services & suites, offices, casual mall tenants & storage tenants. Travel agencies are excluded from Specialty MAT/m².

In accordance with SCCA definitions.